



## JOB ADVERTISEMENT

### Senior Sales Manager

We are looking for a Senior Sales Manager (m/f/d) to strengthen our Railway Technology Sales department as soon as possible.

#### Your Professional Tasks:

- Support and expansion of existing customer relationships as well as acquisition of new customers
- independent/on-time preparation of technical offers including constructive preliminary clarification with internal specialist departments as well as cost-related compilation of the scope of the offer with detailed preliminary costing
- Sales negotiations
- Collaboration in the creation and further development of sales concepts
- Market and competition analyses
- Participation in national and international trade fairs

#### Your Profile:

- Completed technical studies or comparable training
- Experience in project management
- High level of methodological and social competence
- Goal orientation, ability to work in a team and high level of initiative as well as an analytical and strong organizational working style
- Open and customer-oriented personality
- Willingness to travel at home and abroad

An attractive job awaits you in an expanding, globally active company. Your tasks will include interesting, independent and varied activities in a dynamic team. Have we made you curious? Then we look forward to receiving your detailed application, stating the earliest possible starting date.

With the aim of improving efficiency, safety and working conditions for rail infrastructure and rail operating workshops all over the world, WINDHOFF plans, manufactures, sells & maintains rail vehicles and a wide range of rail and shunting technology systems.

We are a successful, innovative company with more than 300 employees and our headquarters in Rheine, Germany, as well as our own locations in Switzerland, Great Britain, Norway and Singapore.

We offer exciting tasks in a variety of fields of activity as well as targeted and professional development of personal skills and sufficient freedom for your own ideas. At WINDHOFF, all opportunities are open to you to set the course for a successful future.

Please send your written application to:

Director  
AH Koon

email:

ahkoon@windhoffsg.com

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